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# LETTER FROM CEO & BOARD CHAIR

Dear Partners,

"Habitat for Humanity is a perpetual motion miracle. Everyone who receives, gives – and everyone who gives, receives. If you want to live complacent and uninspired, stay away from Habitat. Come close to Habitat, and it will change you and make you part of something that changes the world."

– Screenwriter Randall Wallace, most famous for his screenplay for the 1995 film "Braveheart" and who also founded Hollywood for Habitat for Humanity.

In 2015, Greater Indy Habitat for Humanity provided the life-changing opportunity for individuals and families to purchase and own safe, decent and affordable housing for its 28th year. The board, staff and volunteers definitely received much more than we gave as Wallace so aptly stated. We were also in perpetual motion with several new initiatives that helped advance the mission and promote that no one lives in dignity until everyone can live in dignity.

### **Board Inspiration**

Prior to 2015, the board of directors had raised money traditionally through personal giving. In 2015 the board of directors set out to inspire individual donors to give through a peer giving event called the Board Build. The 19 board members each created teams of 10-15 individuals who raised money and participated in building a home. Together they raised more than \$66,000. While governing and ensuring the fiscal health of the organization is a part of their responsibility, the board showed that they can also be the hands and feet of Christ through their tremendous efforts to help fund and construct a home.

### Staying in perpetual motion

We also saw several new projects start or expand to increase our ability to provide affordable homeownership. Together, we:

- Built two homes during the Indiana State Fair through our numerous Indiana Agriculture partners. In the previous five years, we only had built one home each year. The Indiana Ag industry answered the challenge of building a second home during the 17-day fair.
- Opened a third ReStore in Avon, repurposing a former Ace Hardware building. This helped us reach \$1.4 million in gross sales from the ReStore for the first time.
- Started the Builders Circle, our donor recognition program, to broaden and further engage our individual donor base.
- Hosted our first annual Kick-Off event at DeveloperTown, where hundreds of attendees learned more about Greater Indy Habitat, but more importantly, better understood how they could act on their interest.
- Introduced an owner-occupied repair program to broaden the households that we could serve.

According to Wallace, "coming close to Habitat for Humanity will change you and make you part of something that changes the world." We extend a heartfelt thank you to the hundreds of organizations and thousands of individuals who did just that in 2015. Through their efforts more than 31 families were able to purchase a new or renovated home, or have their house repaired/preserved to allow them to stay in their home. It is through your valuable partnership that the board, staff and Tiger Team of Greater Indy Habitat is able to fulfill its mission. Thank you.



Jim Morris President & CEO



Bernard Trusty Board Chair Bernard Tenery

# 2015 BOARD OF DIRECTORS



Bernard Trusty, Chair Maura Kautsky, Vice Chair Mara Scales, Treasurer Keshia Cooper, Secretary Susy Komenda-Myers, Chair Emeritus Chris DesJean John Dewey Jill Ehnes Cindy Farrer Brian Henning Matt Konopka Nick Koon Abby Langebartels Roys Laux Jason McNiel Zaida Monell

Rex Phillips Dave Sternberg Rod Usher Chris Mayfield Mark Salma





In 2015, the board of directors built a new home for the Harris family in our first ever Board Build. Each board member recruited a team of friends, family, and colleagues to raise funds through a peer-to-peer campaign, providing more than \$66,000 toward the project! Then, teams of 10-15 spent a day on the build site working alongside Amanda to construct her home. Amanda, the board, and volunteers dedicated her home in May.

# BY THE NUMBERS, 2015

new ReStore in Avon for a total of 3 Greater Indy ReStore locations

5

homeowners paid off their Habitat mortgage for a total of 69 homeowners since 1987

12

volunteers traveled to
El Salvador for a
Global Village trip
to help build
2 homes

312

women builders raised

\$112,225 and completed

21 days of construction

7

repair projects
expanded our ability
to provide a new service
to local homeowners

24

new homeowners purchased their first home with a 0% mortgage

361

active mortgages serviced in-house

4,200

donations picked up by ReStore trucks

\$1,417,000

gross sales from the Indy, Greenfield and Avon stores

2

homes constructed with the local agriculture community during the

> 17- day Indiana State Fair

50+

Tiger Team volunteers put in

12,000+

total hours toward Habitat's mission

2,910

Cover Indiana Bicycle Tour miles covered by

15

cyclists raising funds for Greater Indy Habitat

 $8,500^{+}$ 

individual volunteers worked on a build site, as mentors, in a ReStore or served in another way

# STABILITY FOR THE KIRBY FAMILY

The Kirby family knew moving. The family of eight was familiar with packing up and moving to a new address every year or two. After adopting their three eldest children in 2002, Mane and Phyllis moved between various Section 8 housing.

"We lived at one rental, a beautifully built home for about a year and then the water started backing up through the vents in the floors into the house," remembered Phyllis Kirby. "We called them to come out and fix it and they said there was nothing they could do for it."



At another residence the sewer would drain on the side of the house. One of the last moves the Kirby's made before applying to Habitat was because the landlord could no longer afford his mortgage and foreclosed on his house.

"It seemed like every time the kids made new friends it was time to pick up and move on; to always bounce from school to school," recounted Phyllis. "It was not the stable environment that adopted kids definitely need."

Then a family member recommended Habitat's homeownership program. They applied, were accepted, and the journey began. Mane and Phyllis completed homeownership classes about financial literacy and home maintenance. "Going through the Dave Ramsey program we had to clean up our debts and it showed us how to get rid of some stuff," shared Phyllis. "We took a very large credit debt that we owed and we dropped it down to very little."

They volunteered on the construction of their own home and on houses for fellow Habitat homeowners. Together, they each completed the 300 sweat equity hours to prepare them for purchasing and owning their first home with a zero-percent mortgage.

The Kirby's closed and moved into their new home right before the Christmas holiday. That day Phyllis summed the journey up: "It means a dream come true. Kind of something you see for everybody else and never for yourself and then for it to come to life is like a dream come true."



### What's different now?

"What stands out to me is that I can tell everybody to go to their own room and have my peace and quiet," said Phyllis. "Everybody is so serene and at peace, it's unbelievable."

She already sees changes among the kids at home. There is a lot less arguing. They like having their own space, going outside, joining in bike rides up and down the street with their friends and new neighbors.

For the Kirby family, homeownership means stability, peace, and a new confidence.

## THE BUILDERS CIRCLE

The Builders Circle provides a unique opportunity to assure that Greater Indy Habitat can continue to build affordable housing for families in need, providing them with shelter and hope of a better life. In May of 2015, this donor recognition program officially launched with an invitation to walk alongside Habitat homeowners.

Our hope is to build a circle of individual donors that will help Habitat's mission of building homes, hope and community. Personal investments in the Builder Circle program allow us to provide homeownership programming, volunteer involvement opportunities, and materials for home construction.

"Rachel and I are happy to support Habitat for Humanity in our community because we think that safe, affordable housing is a basic need, affecting a person's entire outlook and sense of self-worth. Further, we feel like our contributions will actually help long-term because Habitat helps to ensure the long-term success of our outreach by building community as neighbors help neighbors, providing homeownership classes, and allowing homebuyers to help build their own house. There are few other ways we can make so much of a positive, long-lasting difference with our money!"

-Joe and Rachel Manley, Builders Circle Members

Become a member of the Builders Circle with an ongoing gift of \$10 per month or a \$250 annual gift.

#### Sustainer:

Automatic monthly gift of \$10+

**Foundation Builder:** 

Annual gift of \$250-\$999

Master Builder:

Annual gift of \$1,000-\$4,999

**Hope Builder:** 

Annual gift of \$5,000+

Legacy Builder:

A planned gift included in estate plans

All Builder Circle members receive the Habitat Happenings enewsletter, invitations to home dedications, a special gift, invitations to exclusive Builders Circle events and acknowledgment in the annual community report.



To join, please visit indyhabitat.org/donate or mail your gift directly to our main office:

c/o Builders Circle 3135 N. Meridian St. Indianapolis, IN 46208.

Please contact **give@indyhabitat.org** for more information.

## 2015 KICK-OFF

In early March a warehouse in South Broad Ripple filled with the partners and people that make Habitat's mission possible. Future and current homeowners, volunteers, donors, sponsors, board and staff came together with infectious excitement to begin again the work of building homes and community in 2015.

This was our inaugural "kick-off" event held at the DeveloperTown warehouse. The warehouse is not filled with machines or product, but filled with small custom houses on wheels that act as offices for the young tech company. The cluster of miniature houses served as the perfect setting and metaphor for Habitat's vision. Long-time partners of Habitat for Humanity mingled alongside people who have never been on a Habitat job site.



"We hope the event helps people meet others who are passionate about Habitat and learn how they can get involved for the first time," said Ted Mosey, Greater Indy Habitat director of development. "We also hope that long-time volunteers and donors can learn new ways to deepen their partnership in the work we are doing."

While working on a build site is our most recognizable way to engage, attendees talked to fellow volunteers and homeowners about the myriad of ways to get involved, including: mentoring homeowners, building with Global Village in another country, joining cyclists who ride across the state for Cover Indiana, volunteering with our annual Women Build, and more.

The event also took time to celebrate the work of 2014 by recognizing a few of the many groups and individuals who make our mission possible (*pictured from left to right*):

- Brent Bowman, "Frank Hartman" Volunteer of the Year
- Allegion, Legacy Corporate Partner of the Year
- St. Luke's United Methodist Church, Legacy Church Partner of the Year
- Duke Realty, Build Sponsor of the Year









The Kick-Off has become an annual event and something that we all look forward to. We hope you will join us for future celebrations!

2015
with Habitat for Humanity
Kick-Off

# FACES OF THE AMERICAN DREAM

In his book "The Epic of America," James Truslow Adams stated that the American Dream is: "that dream of a land in which life should be better and richer and fuller for everyone, with opportunity for each according to ability or achievement." Some say that the American Dream has become the pursuit of material prosperity; that people work longer hours to get nicer cars and bigger homes, but have less time to enjoy their prosperity. Others say that the American Dream is beyond the grasp of the working poor who must work two jobs to insure their family's survival. Yet others look toward a new American Dream with less focus on financial gain and more emphasis on living a simple, fulfilling life. For generations, millions of Americans have believed that if you're willing to work hard, you can be successful and build a good life for you and your family. But is it still true?

At Greater Indy Habitat, we believe it is. More so, we believe in building hope and providing an opportunity for families to help themselves through homeownership. With an affordable, stable home, families have more to spend on essential living expenses, as well as continued education, long-term financial security, and reliable transportation. As you can see from this report, it takes partnerships at all financial levels from corporations, faith-based organizations, foundations, and individuals investing into one simple idea: leveraging people and financial resources to help improve the future of families and individuals who have partnered with Habitat for Humanity.

Our 2015 Dream Builders – Allegion, Carrier, DEFENDERS, Eli Lilly, OrthoIndy Foundation, and the Women Build – each made a significant financial commitment of \$100,000 or more to cover costs associated with homeownership education, land, materials and construction, mortgage servicing and volunteer engagement. Additionally, these Dream Builders provided a combined 10,000+ volunteer hours to build seven homes. Thank you to our Dream Builders for their commitment to Habitat and for building alongside our homeowners to make their American Dream a reality.





Brittany, who works in hospitality, and her children, Cameron (9), Reggie (2), and Rosalie (4 mths)





Angelina, who works in childcare, and her daughter, Layla (12)





Tanisha, who works as a home health aide, and her children, Jadyn (7) and Londyn (5)





Omar & Tenagne, who works in a production factory, and their children, Ibrahim (5) and Aya (2)





Maria, who works as a billing representative, and her children, Zachary (11) and Leah (3)



ORTHOINDY FOUNDATION

Vito, Army Veteran continuing his education through the VA's Post 9/11 GI Bill





Janae, who works as a data entry clerk, and her children, Najae (11), Mark (7), Markell (5), Markezz (4), and Serenity (2)

# RESTORE OPENS THIRD LOCATION

### **New Location Expands ReStore Footprint and Community Impact**

In 2015, we opened our third ReStore. This is big news for our organization as it increases the number of communities we can serve with our home improvement thrift stores, helps spread the word out about our mission to a wider audience, and increases our fundraising abilities. Most importantly, this additional ReStore allows us to provide more people with the life-changing opportunity of affordable homeownership.





The new Avon ReStore is located on North State Road 267 and 100 North, just a mile north of Rockville Road, and the community has embraced the store. This is evidenced by not only the number of shoppers, but also the amount of donated goods the store receives and, of course, the store profits – the store exceeded sales expectations by almost 40% for 2015, even though it was only open eight and a half months!

The Avon ReStore carries items such as appliances, cabinets, windows, doors, furniture, hardware and lighting, and also has a large selection of books! Like the Indy and Greenfield ReStores, donation pick-ups are a big part of daily operations, since many of these donations can be quite large and heavy. Learn more about our three ReStore locations by visiting indyrestore.com.



## ReStore's 2015 "By the Numbers"

3
stores in
3 counties

50,000

customers served

\$490,000
net profit

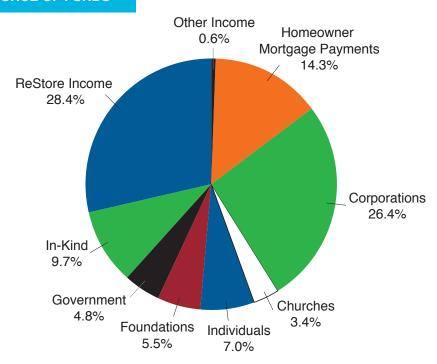
4,200
donations picked up by our trucks

30 jobs provided \$1,417,000

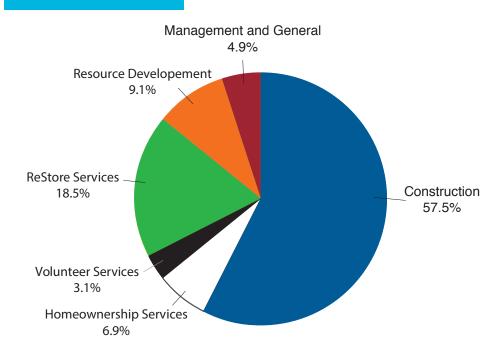
gross sales

# **FINANCIALS**

### **SOURCE OF FUNDS**



### **USES OF FUNDS**



#### **SPONSORS**

#### \$100,000 +

Allegion Carrier Corporation, UTC DEFENDERS OrthoIndy Foundation

#### \$75,000 - \$99,999

City of Indianapolis Eli Lilly and Company Eli Lilly and Company Foundation Salesforce

#### \$25,000 - \$49,999

3M Foundation

Cisco Systems Delta Faucet Company Dow AgroSciences LLC Herbert Simon Family Foundation Indiana Housing and Community Development Authority LTC (Language Training Center) Republic Services Stanley Security Solutions The Kroger Company Wells Fargo Bank, N.A.

#### \$10,000 - \$24,999

Navient

POET Biorefining PNC Foundation Rexnord Industries Royal United Mortgage

Agribusiness Council of Indiana Angie's List Archer Daniels Midland Company Baldwin & Lyons Cathedral High School CB Richard Ellis Fusion Alliance Hendricks Regional Health Heritage Environmental Services Herr Family Foundation Hilton Indianapolis Hotel & Suites Hoover Family Foundation Indiana University Health Indianapolis Colts Ivy Tech Community College The Jerry L. and Barbara J. Burris Foundation MacAllister Machinery - Ag Division Moser Consulting

Old National Bank Foundation

Nicholas H. Noyes, Jr., Memorial Foundation, Inc.

## \$10,000 - \$24,999

State Farm Companies Foundation SUEZ Water Indiana The UPS Foundation Tribune Broadcasting WXIN / WTTV (Fox59)

### \$5,000 - \$9,999

ADP

Central Indiana Community Foundation Charles Schwab Foundation Defresne Spencer Group Eagle Creek Aviation Services **ECOLAB** Equipment Care Farm Credit Services of Mid-America FinishMaster Automotive Paint First Internet Bank Franciscan St. Francis Health Geico Gregory and Appel Insurance Heartland Solutions Corp **HNTB** Corporation Indiana Pork Producers Association Ingredion - Indiana KAR Auction Services Mainstreet Property Group Marion County Farm Bureau McCormick Company MetLife Foundation Volunteer Fund Monarch Charitable Foundation National Funeral Directors Association Opus Foundation Pacific Life Foundation Raytheon Company Red Gold Regions Bank Reis-Nichols Jewelers Spot Freight State Auto Insurance Companies Stonegate Mortgage Corporation Thurston Foundation, Inc. United Healthcare Services, Inc. Vectren Vision Solutions Weaver Popcorn Company Westfield Group

### **CHURCHES**

#### \$10,000 - \$24,999

Castleton United Methodist Church Greater Indianapolis Disciples of Christ Resurrection Lutheran Second Presbyterian Church St. Paul's Episcopal Church

#### \$5,000 - \$9,999

Calvary Evangelical Lutheran Church Faith Church Meridian Street United Methodist Church Metro Ministries, Inc. Northview Church Old Bethel United Methodist Church St. Mark's United Methodist Church

#### \$2,500 - \$4,999

Acton United Methodist Church
Eastern Star Church (Jewel Human Services)
Epworth United Methodist Church
Fishers United Methodist Church
Holy Cross Lutheran Church
New Horizons Church
Northminster Presbyterian Church
Servants of Christ Lutheran Church
Spirit of Joy Lutheran Church

#### \$1,000 - \$2,499

Avon United Methodist Church
Broad Ripple United Methodist Church
Christ the King Church
Fairview Presbyterian Church
Irvington Presbyterian Church
Lawrence United Methodist Church
New Palestine United Methodist Church
Speedway Christian Church
Speedway United Methodist Church
Trinity Episcopal Church
Union Chapel United Methodist Church
University United Methodist Church

#### \$500 - \$999

Abundant Harvest United Methodist Church Bartlett Chapel United Methodist Church Bethel United Methodist Church Chapel Hill United Methodist Church First Congregational Church UCC Horizons of Faith United Methodist Church McCordsville United Methodist Church Westview Christian Church

### **COMMUNITY DEVELOPMENT CORPS**

Lawrence Community Development Corporation Mapleton-Fall Creek Development Corporation Near North Development Corporation West Indy Development Corporation

#### **RESTORE PARTNERS**

Associated Materials
Bedder Way Murphy Beds
Big Bob's Flooring
Capel Rugs
CEVA Logistics
Faerber's Bee Window
Hope House (Greenfield)
ICC Floors
Lowe's
Mainstyle Flooring
Modular Designs
Parc Bordeaux Apartments
PPG Architectural Coatings
Prosource
Roche Diagnostics

#### **BUILD PARNTERS**

Davis Homes
Duke Realty
Johnson Controls
Kort Builders
Messer Construction Co.
Myers Phil Custom Homes
Wilhelm Construction

#### **CONSERVATION PARTNER**

Citizen's Energy Group

#### **HOPE BUILDERS**

#### Annual Gift of \$5,000 +

Carla and John Zerkle

Dr. Andreas and Mary Jo Sashegyi

J. Scott and Carrie Renner

Iim Worrell

Robert and Ana Sweet

Timothy Dooley

W. Randall and Susan Long

#### **MASTER BUILDERS**

#### Annual Gift of \$1,000-\$4,999

Alan Costlow

Barbara M. Stilwell

Barton and Bonnie Shroyer

Bernard and Deidre Trusty

Bethany M. Wink

\*Bethany Spencer

Chris and Valerie Mayfield

Chris Parker

Cindy Moser

David and Ann Sternberg

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Doris Onken

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James L. Dillard

Jenny Greiner

Ioe and Diane Newton

John and Dee Peer

John and Jennifer Lentz

Joseph and Keshia Cooper

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Melvin Wessler

Nicholas and Sheree Dipple

Norman and Susan Egbert

Rachel Doba

Richard and Connie Menke

Robert and Troy Kassing

Ron Rathiens

Scott and Arlene McDonald

The Iim and Christy Jacobi Charitable Fund

Thelma Hutchinson

Timothy and Sue Eckersley

#### **FOUNDATION BUILDERS**

#### Annual Gift of \$250-999

Adam C. Cobb

Adam Richter

Alan I. Welch

Albert Solomito Alexandra Grant

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Amanda Cartwright

Amanda Selke

Amy Yvette Fellows-Harris

Andrea Doran

Andrea London

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Antonio Galindez

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Austin Larr

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Bradley J. Smith

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Brvan Bush

Carolyn A. Sharp

Casev Cammack

Cecilia Speck-Wilson

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Chris and Caryn Barnett

Chris E. Muhlenkamp

Christine D. Rvan

Christine M. Dunn

Christopher J. Planet

Coley and Kristian Gaynor

Colin M. Atkinson

Colleen Cullinan

Corey A. Baute

Cory Peter

Cory W. Carter

Cristy I. Catt

Crystal D. Helman Cynthia L. Dennis

Dale A. Barrett

Dana and Linda Smith

Dana McNutt

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Kathy Sipes
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Kristin Oberle
Kyle E. Lanham

Larry R. Robinson Leslie Hallett Libby Roberts Linda Kirby Linda Musun Lindsay Adams Lisa M. Hammann Lisa Rogers

Lowell C. and Beverly Bartel Margeret Yde

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Mark and Rebecca Own
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Mark Vigren
Marquisha Bridgeman
Mary Cochrane
Matt Cook
Matthew W. Elliott
Melinda D. Schindler

Melissa Cavaghan and Paul Helft

Michael and Heather Hall

Michael Wilson Michelle Lumsdon Mike Castor Mitch Hannum Molly W. Chavers Myrta J. Pulliam

#### FOUNDATION BUILDERS CONT'D

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Nick A. Parkevich

Nick and Elizabeth Koon

Pam Dobbin

Patrick Ouinn

Patrick Shannon

Patti A. Connolly-Bedwell

Patty L. Roesch

Paula Ryan

Pete Fav

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Phil Myers and Susanne Komenda-Myers

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Whitney Phillmann

William and Jana Swigart

William and Susan Macias

William Stewart

Yasmin Stump

### **SUSTAINERS**

#### Monthly Gift of \$10 +

Anne M. Duncan

Clara L. Trusty

Dane Colvin

Esperanza Martinez Mier

Jay L. Rudolph

John and Kimberly Dewey

Katherine Schonert

Matthew Broadwell

Thomas J. and Susan S. Hacker

Wes and Jessica Green

#### **LEGACY BUILDERS**

### **Estate & Planned Gifts Identified in 2015**

Phil G.D. Schaefer Gary and Marie Koenig

\*donors who are also sustainers

We sincerely apologize if your name has been inadvertently omitted or listed incorrectly anywhere in this report. Please call 317.921.2121 or email give@indyhabitat.org to notify us of any changes you wish to make.



Indianapolis, IN 46208

Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.

indyhabitat.org | 317.921.2121